

**MBA (LAW) SUMMER AND
FINAL PLACEMENTS REPORT
2019-20**



**Building a Bond that
Transcends Horizons**

**SCHOOL OF BUSINESS
MANAGEMENT
MUMBAI**



MBA (Law) at SBM, NMIMS Mumbai

The School of Business Management (SBM) of the SVKM's NMIMS Deemed to be University is a leading business school in India located in the heart of the finance capital city, Mumbai.

With an unparalleled legacy of 40 years, SBM has become a pioneer in creating future leaders. The students of SBM are not only trained to strategically tackle challenges that businesses experience but are also sensitized to bring positive changes to existing social realities. The dynamic academic inputs conjoined by ample industrial exposure enables students to develop exceptional skills and unique perspectives.

SBM achieves this excellency from having adopted a holistic approach towards impending education where students are encouraged to explore and develop their unique skillsets. The proactive measures implemented by SBM have helped in forming trusted and long-lasting relations with industrial partners over the decades.

MBA (Law) is country's first of its kind program, designed to fulfil the needs of contemporary business ecosystem. The program offers a unique blend of courses streaming from business laws and various facets of management. Introduced by India's leading B-school, School of Business Management, NMIMS, Mumbai the program exemplifies excellence in all the areas, including academics, faculty, learning infrastructure, technology and industry reach.

The full-time two-year program covers business economics, operations and decision sciences, statistical analysis, marketing, human resources, strategy, communication skills, finance and sixteen domestic and international law courses. Students are engaged through lectures, presentations, case studies and assignments that ensure regular interaction with the industry. Academia also includes a comprehensive research paper to be prepared by the students under the guidance of an industry expert.

Currently this MBA Program is in its fifth year and has successfully delivered three batches of students to the corporate world.

Why MBA (Law)

Ability to undertake dynamic corporate roles (Legal & Management) such as In-House Legal Counsel, Policy maker, Compliance officer, Tax Consultant etc.

Understand the nuances of strategy making with the help of subjects such as Corporate Governance & Compliance, Strategic Management.

Become a financial expert by learning subjects like corporate finance, Project finance, and International finance.

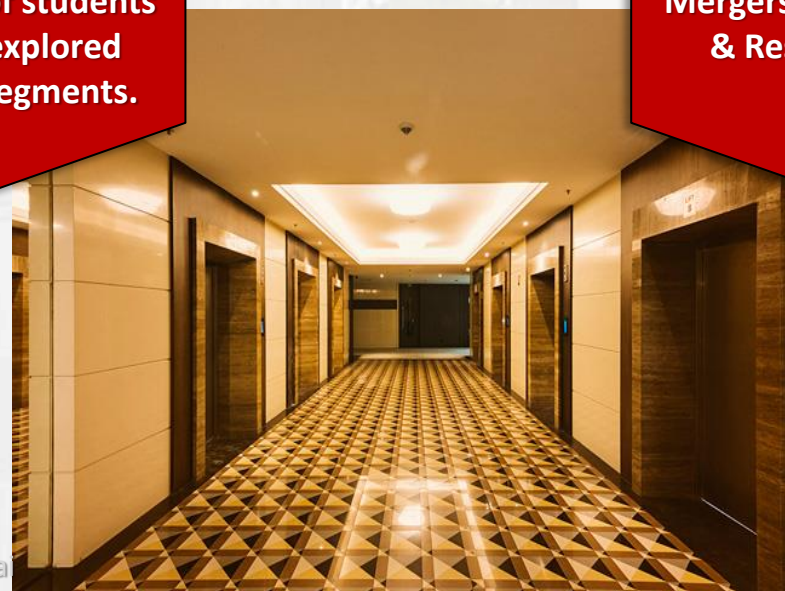
Learning of contemporary subjects such as emotional intelligence, group dynamics, Negotiation skills.

Live project on boarding with various corporates, learning from industry leaders, case based practical teaching encouraging out-of-the-box thinking.

Build a career in Financial & Capital markets by understanding Financial Market regulations, Venture Capital Management.

Detailed dissertation research project enriching the knowledge of students within unexplored corporate segments.

Develop mastery over Legal & Management functions involved in Mergers, Acquisitions, & Restructuring.



Message from Dr. Ramesh Bhat



**Dr. Ramesh Bhat,
Officiating Vice Chancellor-
NMIMS Deemed to be
University,
Dean – SBM, NMIMS Mumbai,
Provost- Management
Education, NMIMS**

“School of Business Management (SBM), NMIMS, is the institute known for its innovation and industry-led approach for program designing and trendsetting. SBM is cognizant of the new-age business requirements, which includes the dynamic nature of the industry, and an understanding of the economic implications of legal processes. SBM realizes that a fundamental change in the course curriculum is required, which must comprise a unique combination of business and legal education. The response to this requirement is the MBA Law program that integrates a management program with legal intricacies to help the industry with multi-skilled future leaders equipped with the knowledge and practical expertise to excel in the industry.

The industry has shown tremendous response by hiring lawyers who can handle the management functions of an organization and provide solutions considering the legal aspect associated with the situation. SBM, NMIMS, is keeping up with the trend of delivering successful placements year after year and achieved one of the best placement results thus far. We continue to raise the bar higher and propel towards accomplishing excellence.

I express my heartfelt gratitude towards our loyal recruiters who have consistently put their faith in our students, to our 1st-time recruiters, who have recognized the capability and proficiency of our students and provided them with plenty of opportunities to outshine. We strive to strengthen the student quality with great zeal through a rigorous course curriculum and a practical case-based teaching pedagogy.

On behalf of SBM, I would like to thank our recruiters, faculty, alumni, placements team, and management for their unconditional support and guidance in nurturing our scholars to become socially responsible young leaders.”

-Dr. Ramesh Bhat

Message from Dr. Paritosh Basu



**Dr. Paritosh Basu,
Senior Professor & Programme
Chairperson- MBA (Law)**

"In this Industry 4.0 era, students are more interested to know how the imparted knowledge can be practiced for generating values for the entity to be served and self both in tangible and intangible terms. Knowledge is fast evolving in this era of digital transformation and that have ensnared legal profession also. Application oriented knowledge is the critical need of the hour which must be put into the continuous process of learning, unlearning, and relearning. Soft skills, embedded with emotional intelligence, is one of the critical success factors because emerging dimensions of VUCAFU are increasingly catching professionals underprepared and unprepared.*

Multi-skilled professionals, therefore, are the need of contemporary business ecosystem and will be of further relevance in the new world order post Covid-19 pandemic era. Infusion of Legal and Managerial skills are very much in contemplation by corporate and consulting firms because risk enabled performance management is the clarion call for revival, survival, and prosperity.

MBA (Law) is one such on campus full time postgraduate program that prepares students to become future ready, excel and accomplish new heights in a fiercely competitive and stressful business environment shrouded with risks and uncertainties. NMIMS School of Business Management completed yet another successful placement season in collaboration with some of the biggest and eminent corporate and consulting firms for both final and summer placements. We shall continue to remain in search of excellence with full zeal and nurture future leaders for global business arena.

We would like to thank our corporate partners, leadership team of SVKM and SBM, faculty members, alumni, and placement officials for their relentless help, support, and directional guidance for taking this unique one of its kind academic program to newer heights."

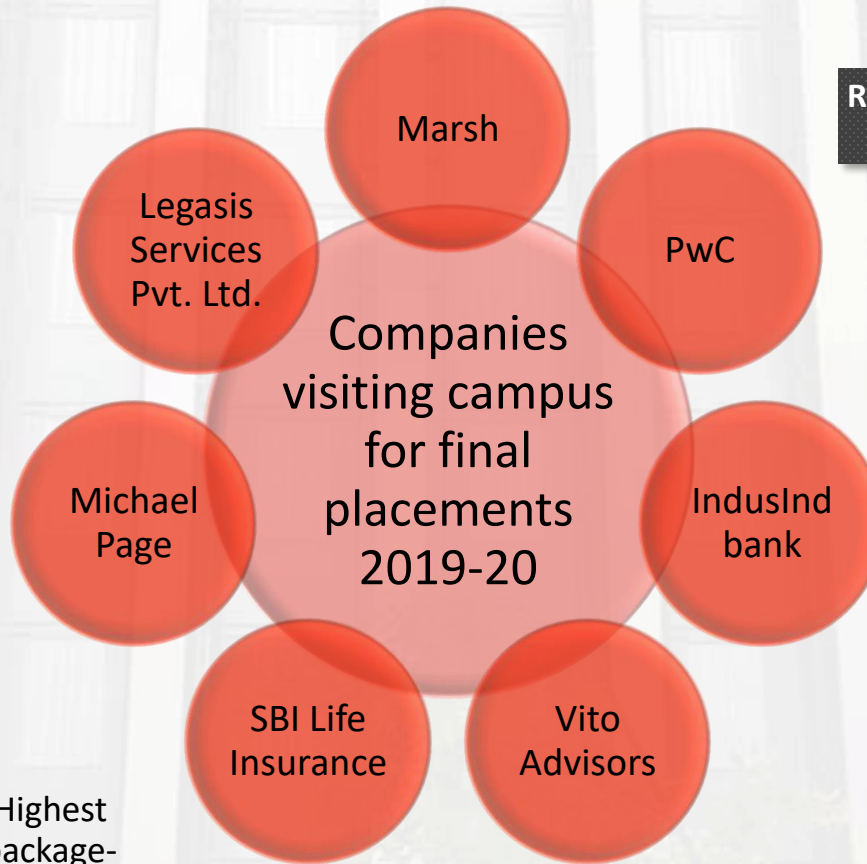
-Dr. Paritosh Basu

**VUCAFU- Volatility, Uncertainty, Complexity, Ambiguity, Fear of Unknown, and Unprecedented times.*

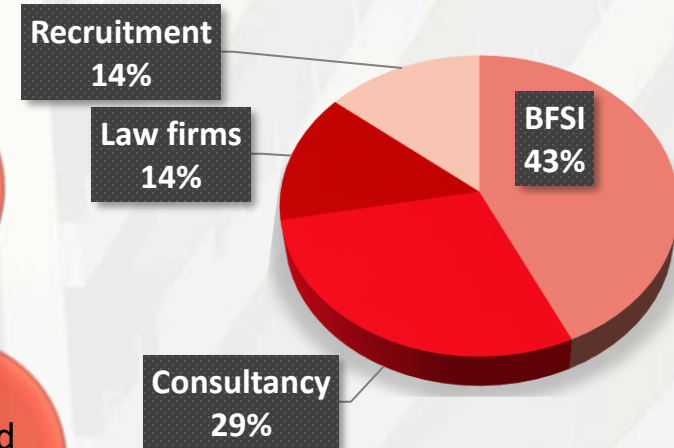
Final Placements Highlights

The exceptional performance shown by the students of MBA (Law) batches at SBM, NMIMS, Mumbai earned them plaudits from top corporates.

Candidates from the last few years have done a wonderful job of ticking all the right boxes and fulfilling the expectations of the industry. There has been a tremendous response for on-campus recruitments. A good no. of companies have selected students for various coveted profiles and a few companies would be sharing the results post ease of the lockdown.

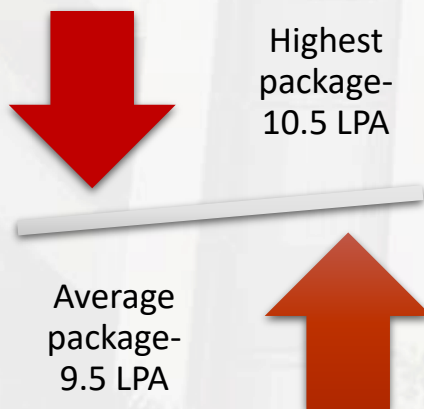
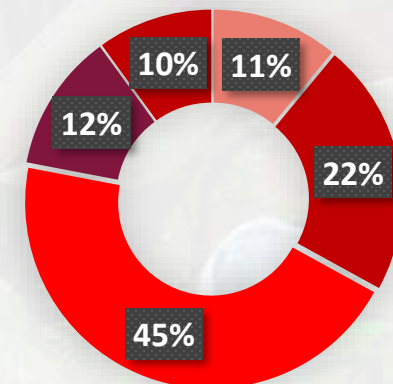


SECTOR WISE COMPANIES VISITING FOR PLACEMENTS



JOB PROFILE WISE PLACEMENTS

- Legal-HR
- Consultancy
- Legal Advisory
- FINPRO
- Business Development



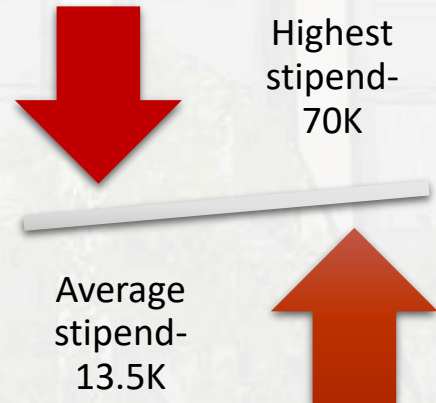
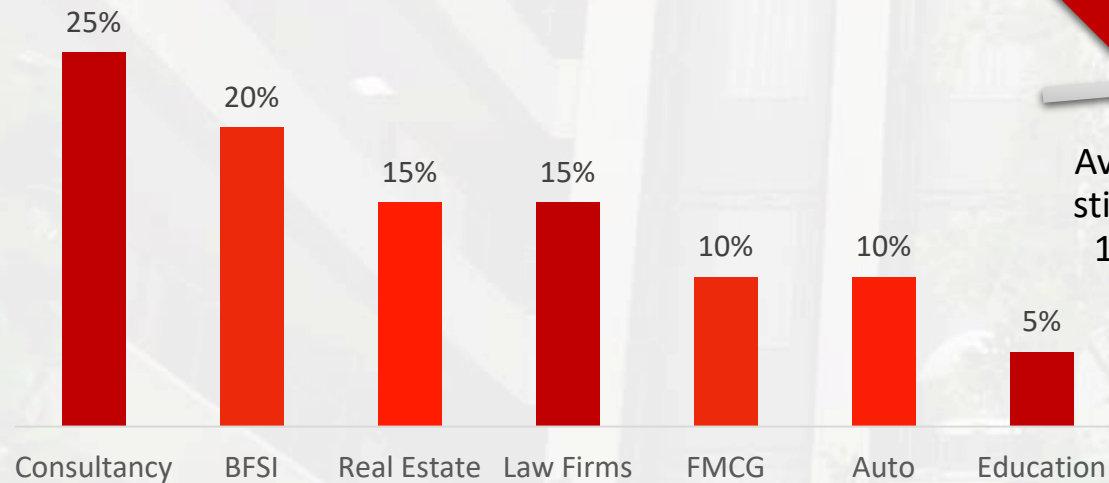
Summer Placements Highlights

Summer placements are an integral aspect of the pedagogy for MBA (Law) which gives a student the opportunity to acquire new skills and knowledge to practice. Both old and new companies remain keen on hiring from NMIMS Mumbai. The batch was able to attract coveted profiles and lucrative stipends over the last few years.

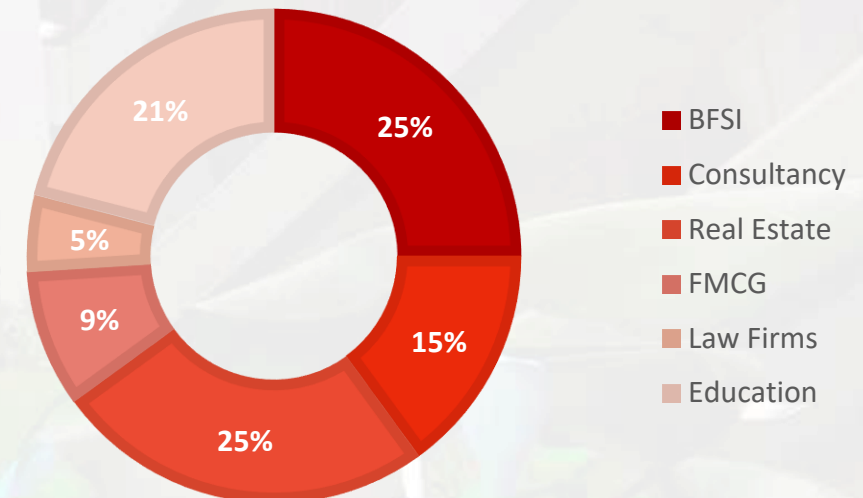
Companies participating for Summer Placements 2019-20



SECTOR WISE COMPANIES VISITING CAMPUS



SECTOR WISE STUDENT PLACEMENTS



Industry Interaction & Corporate Projects

Corporate projects help students gain experience in different sectors other than that of their internship and are usually done for a period of 4 weeks. It gives an opportunity for the industry leaders and students to interact and work on short projects, thereby helping a student to build strong industry connections and professional opportunities.

Corporate Projects 2019-20

Michael Page

ADReS Now

Finlatics

Legasis Services

22

As Campus engagement activities we conducted 22 sessions throughout the academic year including guest lectures & workshops.



Ms. Mini Gyan Gautam | Sr. Legal Manager at National Stock Exchange



Ms. Kulbir Kaur | Associate Partner at EY



Ms. Natasha Fernandes | Head- Legal at B4U



Ms. Parveen Mahtani | Head- Legal and Compliance at Tata Realty and Infrastructure



Ms. Rushma Jhaveri | Patent Attorney at R K Dewan & Co



Mr. Anand Daga | Head- Legal & Compliance at VIP Industries Ltd

Alum Testimonials

"Law and business are more interconnected than ever. As we move forward, as lawyers we need to understand non-legal practices to better serve our clients. Currently working under risk advisory wherein law graduates have been restricted to operations, I have had the opportunity to have dual roles in the organization by helping businesses improve their performance by focusing on business strategy, structure, management and operations. The business fundamentals learnt in business school and the logical reasoning obtained in law school have made MBA(Law) graduates a great choice for such roles."

Anchal Tiwary,
Asst. Compliance Counsel (Aditya Birla
Fashion and Retail Ltd.)
[MBA (Law) 2016-18]



"MBA Law has been a phenomenal add-on to my knowledge base. Being equipped with a better financial and commercial laws understanding, it has equipped me with great confidence to attend crucial negotiations, to close great deals in an advantageous position for my organization. The overall understanding towards the deals and the holistic solution-oriented approach, is what one gains post completion of this incredible course. A must course for all aspirants, having ambitions to take up corporate roles and aspiring to contribute as a key distinguished player in their team in near future."

Deepak Singh,
Deputy Manager- Legal
(Kotak Mahindra Bank)
[MBA (Law) 2016-18]



"The reason why I chose this program is, while I did not want to move too far away from my core expertise, i.e. law I would also learn the nuances of management and its interplay with the law. In addition to academic gain, the skills and training that I received during the two years of MBA (Law), has played a key role in advancing my career. I no longer function merely as a legal expert but as a driver of core efficiencies and key functionalities at various levels of business operations."

Abhirup Mitra,
Arbitrator Relations
(ADReS Now)
[MBA (Law) 2016-18]



"MBA (Law) is a contemporary program that provided me with a great platform wherein I interacted with like-minded peers, intellectual faculties and eminent professionals from the industry. The experience has equipped me with knowledge and skills required to excel in my profession and added a great value to my accounting background. The two-years exposure has instilled a vision in me and prepared me to venture into any field of my interest."

Prachi Priya,
Asst. Manager (Deloitte)
[MBA (Law) 2017-19]



"Having worked for over a year after completing MBA (Law) course, I can confidently say that my perspective towards my profession has changed from being a core lawyer to a reliable resource who can look at the big picture vis-a-vis overall project management. One prominent thing that I learnt from the program is to keep learning and broadening the horizon of business sense while dealing with legal issues of clients."

Sakaar Srivastava,
Consultant (EY)
[MBA (Law) 2017-19]



"The MBA Law program at NMIMS is the perfect program for Lawyers, CA's and CS' looking for multi-dimensional business understanding. Working through real-life business problems with well-balanced, comprehensive curriculum and professors is what makes MBA Law truly breakthrough program. The course content is relevant, interesting, and is proving to be of tremendous value in my day-to-day work. The course has opened up the world for me with new opportunities and has taught me how to leverage my strengths."

Saurabh Gujrati,
Contract Negotiator
(Hewlett Packard)
[MBA (Law) 2017-19]



"Spending 2 years at SBM, NMIMS has helped me impart a fine sense of personal, social and professional etiquette. The skills learned have provided me a high level of credibility in the eyes of recruiters. Stay at the college has made me an overall professional who is equipped to deal with challenges and an effective leader who is trained to lead and motivate the co-workers in an organization. The flair and competence that SBM, NMIMS experience brings has made me into a mature manager who can win friends and influence people."

Veer Vikram Singh,
Asst. Manager (HSA)
[MBA (Law) 2017-19]



Corporate Partners

“Defying the norms of conventional practice by creating MBA Law professionals.”

- MBA (Law) Team, NMIMS

We invite you to join us in shaping tomorrow's leaders.

Contact us for further details
Mbalaw.Placement@nmims.edu

Contact Us

Assistant Directors, Placements, SBM NMIMS Mumbai

Mr. Swapnil Sawant- +(91) 9702555678 | swapnil.sawant@nmims.edu

Mr. Jayesh Ahuja- +(91) 9820222048 | jayesh.ahuja@nmims.edu

Student Placement Coordinators, MBA (Law), SBM NMIMS Mumbai:

Ms. Manjusha Boppana- +(91) 9739300445 | boppana.vijayasai03@nmims.edu.in

Ms. Radhika Niphadkar- +(91) 9619628454 | niphadkar.radhika16@nmims.edu.in

Mr. Vedang Pandey- +(91) 8889869898 | pandey.vedang28@nmims.edu.in

Email: Mbalaw.Placement@nmims.edu

LinkedIn: <https://www.linkedin.com/company/66368190/admin/>



**SVKM'S
Narsee Monjee Institute of
Management Studies**
(Declared as a Deemed-to-be
University under Section 3 of
the UGC Act, 1956)
V.L. Mehta Road, Vile Parle
(W), Mumbai – 400 056, India
www.nmims.edu